ARKMALIBU

DEAL ANNOUNCEMENT

October 2026

3dB LABS™

TJC

ArkMalibu Advises 3dB Labs in its Strategic Partnership with TJC

ArkMalibu is pleased to announce a strategic partnership between 3dB Labs, Inc. (3dB) and TJC.

Serving as exclusive sell-side advisor to 3dB Labs, ArkMalibu ran a competitive sale process which identified TJC as the ideal partner for 3dB's next chapter – one that delivers an exceptional outcome for 3dB's shareholders while preserving the autonomy, culture, and engineering-led identity that have underpinned the Company's success to date.

TJC intends to provide 3dB with significant capital resources and access to its market ecosystem to support organic growth, infrastructure build-out, operational scaling, and strategic acquisitions.

Mark Malson, Co-Founder of 3dB Labs, shared, "[ArkMalibu's] willingness to stick with us and advise us the whole way through the process was more valuable than I could have imagined. We finally sold eight years after our first encounter, and we couldn't have asked for a better outcome."

Chris Robichaud, Partner at ArkMalibu said, "We couldn't be happier for 3dB. More than two decades of leading SIGINT innovation deserved a partner who would honor that legacy and invest in what comes next, and we believe 3dB found exactly that in TJC. We're grateful for the trust 3dB placed in us, and proud of a result that reflects the depth, discipline, and conviction we bring to every engagement."

ARKMALIBU

ArkMalibu Advises 3dB Labs in its Strategic Partnership with TJC

DEAL ANNOUNCEMENT

October 2026

Deal Team



Peter Kubasek
Partner & Co-Founder



Chris Robichaud
Partner



Josh Newman
Associate



Luke Knopf
Associate

About ArkMalibu

ArkMalibu is one of the few M&A advisory firms focused exclusively on helping private business owners sell their companies. Our tailored sale process is designed to maximize deal value with the most culturally aligned acquirers – through a comprehensive and creative buyer search shaped entirely around each client's personalized objectives.

About 3dB Labs

3dB is a leading provider of signals intelligence (SIGINT) integrated systems for the U.S. government, intelligence community, and allied partners. Founded in 2004 and based in West Chester, Ohio, 3dB is shaping the future of signal processing and analysis through its state-of-the-art radio frequency (RF) and electronic warfare technologies. 3dB's flagship product, Sceptre, is a leading signal processing software suite for analyzing the RF spectrum in real time.

About TJC

TJC is a private equity firm that has worked for more than 40 years with CEOs, founders, and entrepreneurs across a range of industries, with extensive investment experience in industrial technology companies, including Silvus Technologies, CRFS, Acron Technologies, and more.

Contact Chris Robichaud, Partner, for more information about the M&A market in this sector. crobichaud@arkmalibu.com • 513-460-5037

Download *Sell Well*, a practical guide to the M&A process and what it takes to sell your business with confidence.
Download the Book

