



DEAL ANNOUNCEMENT

May 2026



Deal Team



Rene Robichaud
Chairman & CEO



Chris Robichaud
President



Jordan Wittbrot
Director



Joseph Skidmore
Associate

ArkMalibu Advises Revere Electric Supply in Its Sale to Rexel

ArkMalibu served as the exclusive financial advisor to Revere Electric Supply in its sale to Rexel. Terms of the transaction were not disclosed.

Headquartered in Mokena, Illinois, Revere is a leading Midwest electrical distributor with deep expertise in industrial automation and an end-to-end range of solutions. An authorized reseller of Rockwell Automation solutions, the company has built more than a century of service and strong customer relationships across Illinois and Wisconsin. Revere operates ten branches.

Rexel is a global distributor of electrical products and services for the residential, commercial and industrial markets. The acquisition significantly expands Rexel's Midwest footprint and strengthens its industrial automation capabilities in North America. Revere's technical expertise, established regional presence and service-driven culture complement Rexel's scale, resources and long-term growth strategy.

The transaction is Rexel's 16th acquisition in North America since 2020 and its second largest in the region. It reflects the company's strategy of pairing organic growth with strategic acquisitions in key markets.

ArkMalibu managed negotiations and due diligence through closing. The transaction adds to the firm's experience in electrical distribution, with ten completed deals in the sector.

About ArkMalibu

ArkMalibu is the investment bank for business owners. The firm exclusively represents sellers, combining sector knowledge, experienced guidance and a customized process to identify the right strategic fit and achieve a successful sale.

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